

REBID 112-A-SCSU-002  
Building Automation Control Services

| <u>Service Labor Rates</u> | <u>Encon Heating &amp; Air<br/>Conditioning</u> | <u>Emcor<br/>Services-<br/>New<br/>England<br/>Mechanical</u> | <u>Automated<br/>Logic CT</u> |
|----------------------------|---|---|-------------------------------|
| Normal hours (L)           | \$ 120.00                                       | \$ 109.60   | \$ 145.00                     |
| Normal hours (NL)          | \$ 89.75  | \$ 115.50   | \$ 99.00                      |
| Overtime- (L)              | \$ 180.00                                       | \$ 164.40   | \$ 217.50                     |
| Overtime- (NL)             | \$ 134.62                                       | \$ 173.25   | \$ 148.50                     |
| Holiday- (L)               | \$ 180.00                                       | \$ 164.40   | \$ 290.00                     |
| Holiday- (NL)              | \$ 134.62                                       | \$ 173.25   | \$ 198.00                     |
| % markup over invoice      | 20  | 25  | 40                            |
| discount off list price    | N/A   | 0   | 50                            |